

DISCLAIMER:

SCREENSHOTS OF THIS WEBINAR ARE NOT ALLOWED
TO BE TAKEN OR SHARED. KINDLY COMPLY.







AN EXTRAORDINARY ESCAPE Yas Island is where the excitement of world-class attractions meets the serenity of coastal living. The island offers a lifestyle like no other. Whether you're seeking exhilaration or peace, Yas Island is the ultimate destination to experience the best of both worlds.





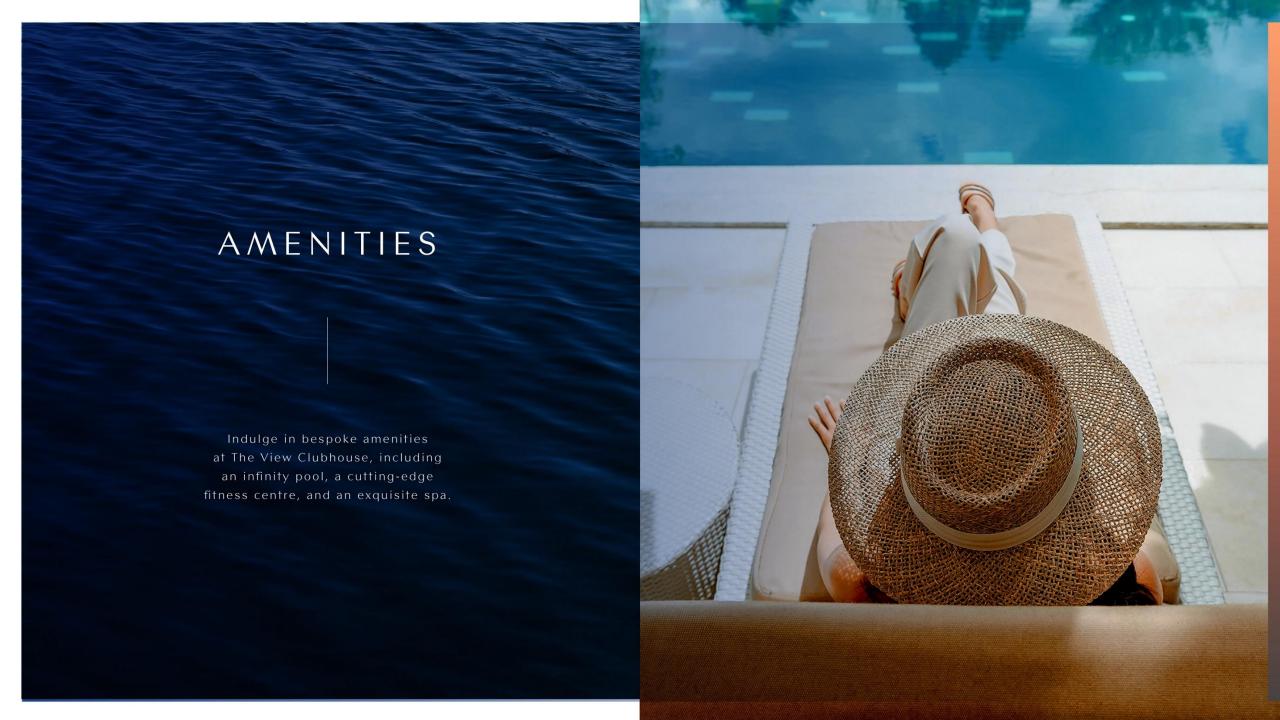


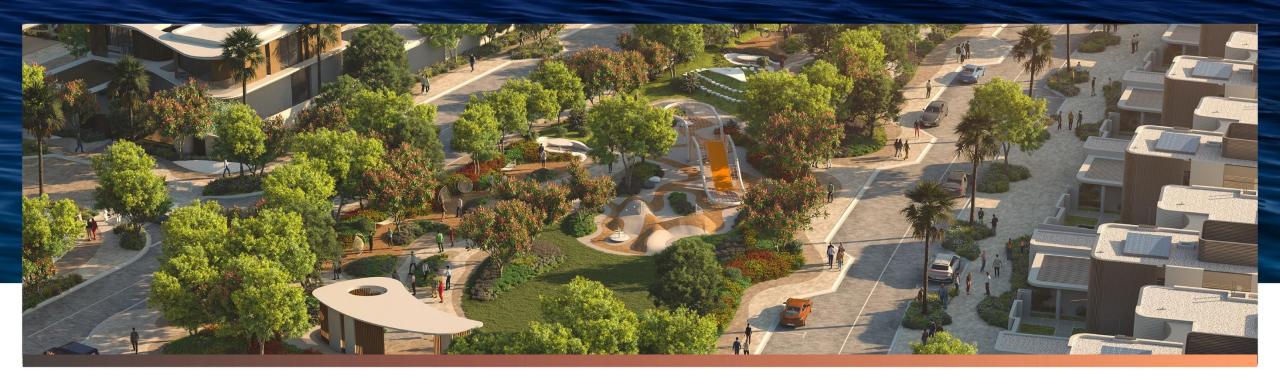
SOPHISTICATED ARCHITECTURE

Designed for a luxurious lifestyle, with architecture that harmonizes with light and water, creating elegant and distinctive forms.

Organic materials blend seamlessly to achieve a modern, sophisticated look that is warm, refined, and timeless

































Outdoor Amphitheater











Swimming Pools (Adults and kids)









Forte Fitness Centre



Water play
(Interactive Pond)



Community-wide cycle track





Relaxation spot



Community market

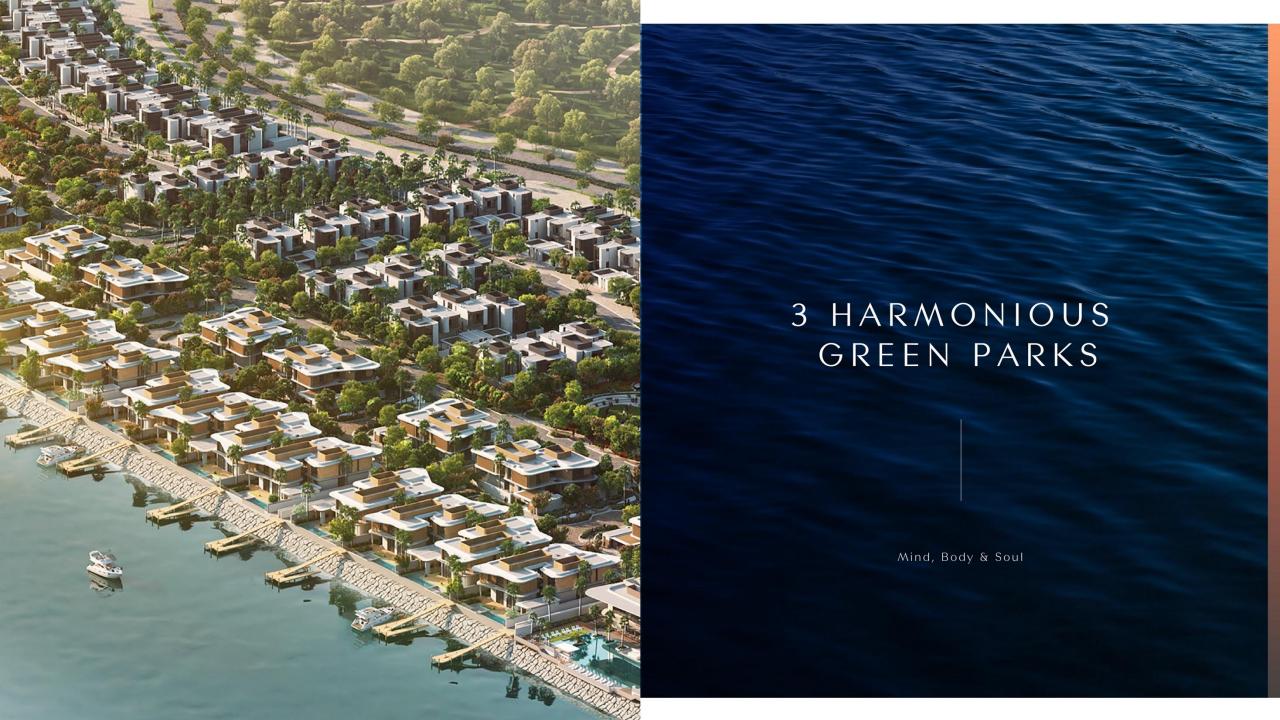


BBQ & Picnic areas











MIND PARK

Community Pavilion

Picnic Tables

Channel Water Play

Educational Playground

Sand Playground

Wavy Lawn

Community Plaza

Flexible Lawn

Amphitheater

Picnic Seating

BODY PARK

Picnic Seating

Climbing Play

Swings

Table Tennis

Adventure Play Mound

Splash Pad

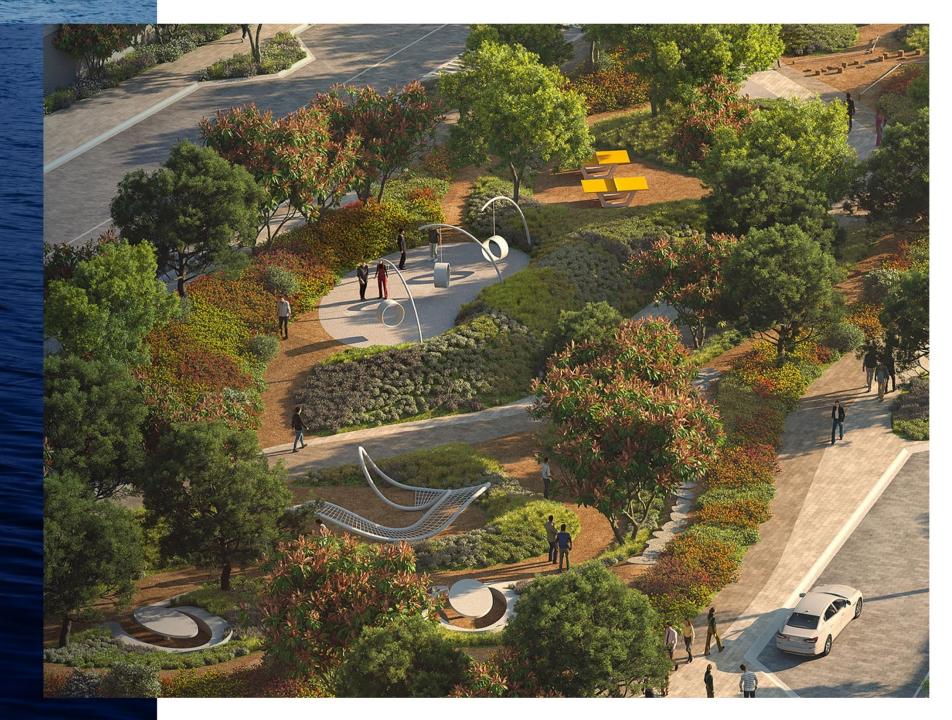
Petanque

Obstacle Course

Outdoor Gym

2 Padel Courts

Court Bleacher





SOUL PARK

Yoga pavilions

Flexible lawn

Reflexology path

Haven/ reflective Waterfall

Raised seating

Swing hills

Relaxation spot







Light Scheme







Average area: 481 SQM

Dark Scheme







Average area: 481 SQM





Dark Scheme







Average area: 562 SQM

Light Scheme







Average area: 562 SQM





Dark Scheme

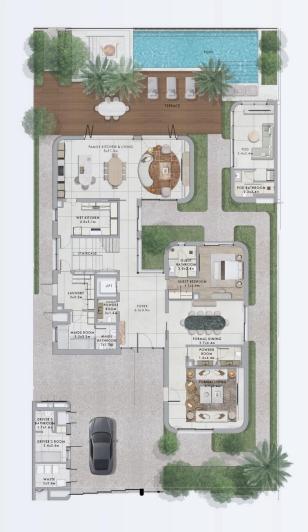






Average area: 571 SQM

Light Scheme







Average area: 571 SQM





Dark Scheme







Average area: 631 SQM

Light Scheme





Average area: 631 SQM

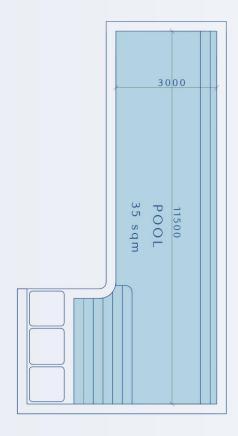




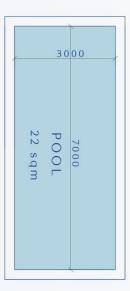
POOL LAYOUTS

Canal and Inland

Canal units



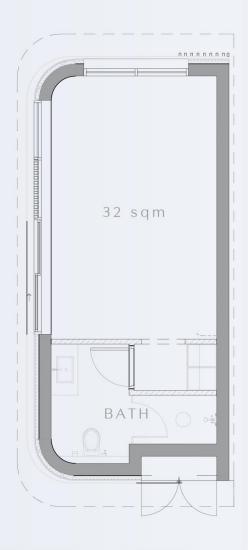
Inland units

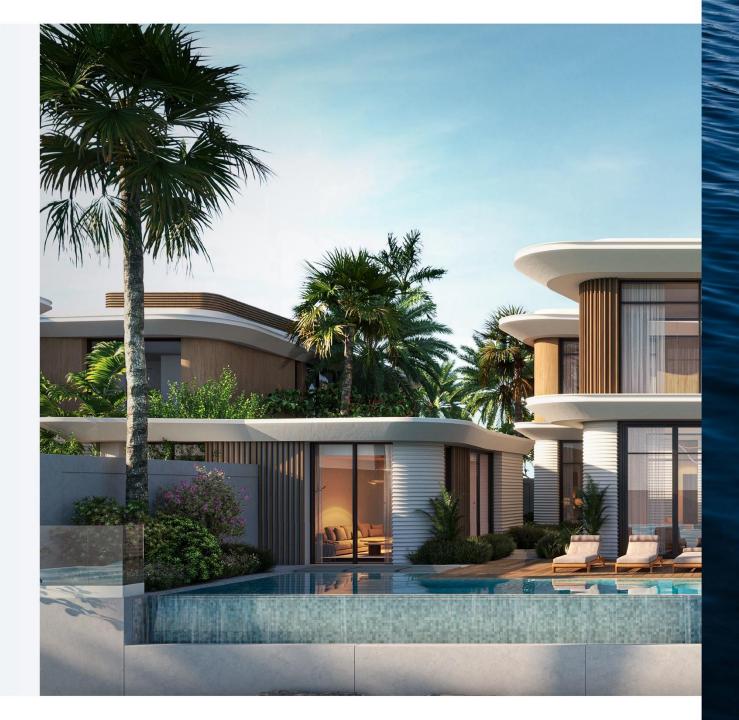


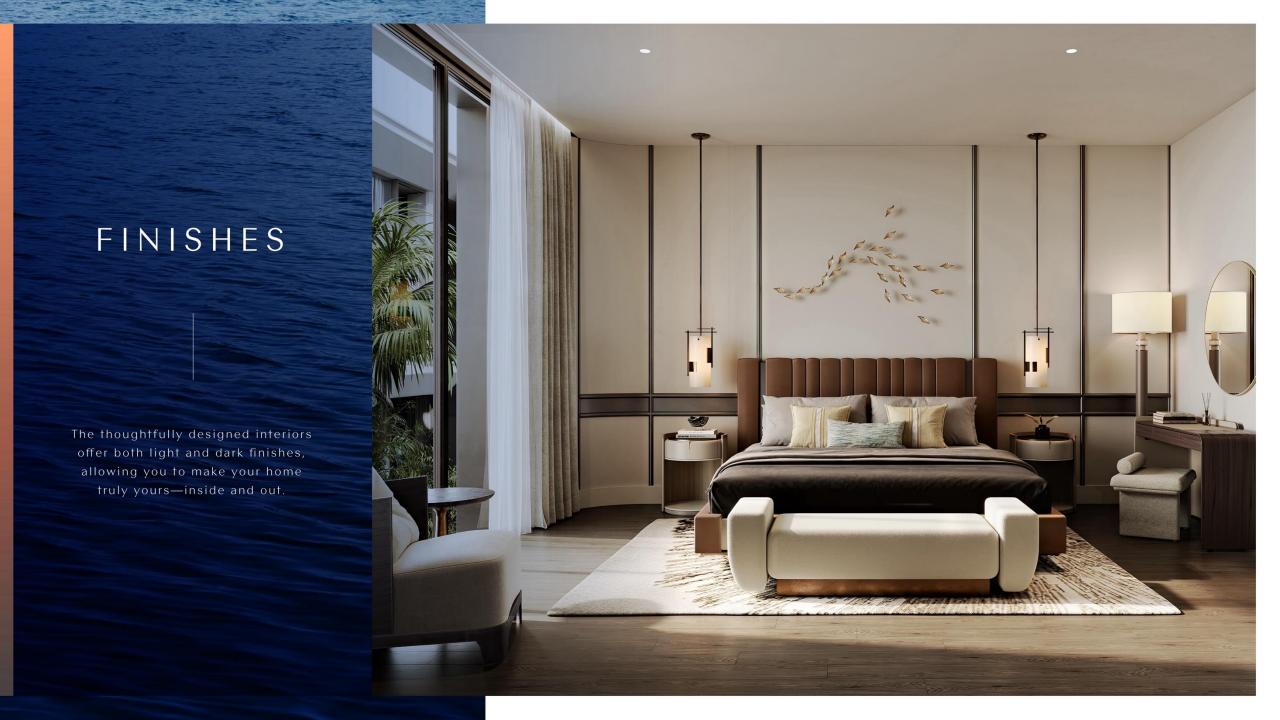


POD LAYOUT

Canal and Inland









DARK FINISHES



KITCHEN Metal Lacquer



BATHROOMS VANITY Reeded timber



KITCHEN CABINETS & MASTER WARDROBEDOOR Flutted Glass



KITCHEN CABINETS, SECONDARY WARDROBE & INTERNAL DOORS



SECONDARY WARDROBE INTERIOR Matt Lacquer





POWDER ROOM Feature Marble



KITCHEN COUNTERTOP, BACKSPLASH, ISLAND & SECONDARY BATHROOM VANITY Marble



SECONDARY WARDROBE DOOR Reflective Glass



POWDER ROOM Polished Plaster



MASTER BATHROOM VANITY & FEATURE WALL Marble



BATHROOMS WALL & FLOORING Porcelain Tile



SANITARYWARE/ GENERAL METAL Brushed Bronze



SECONDARY WARDROBE INTERIOR Matt Lacquer



BATHROOM SHOWER DOOR Clear Glass



BEDROOM FLOORING Engineered Wood



FEATURE WALLS Polished Plaster



WALLS General Paint



GENERAL FLOORING Porcelain Tile













LIGHT FINISHES



KITCHEN Metal Lacquer



BATHROOMS VANITY Reeded timber



KITCHEN CABINETS & MASTER WARDROBEDOOR Flutted Glass



KITCHEN CABINETS, SECONDARY WARDROBE & INTERNAL DOORS



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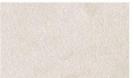
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BATHROOM SHOWER DOOR Clear Glass



BEDROOM FLOORING Engineered Wood



FEATURE WALLS Polished Plaster



WALLS General Paint



GENERAL FLOORING Porcelain Tile











PAYMENT PLAN

Milestone	Payment Date	Instalment #	PP1- 50/50
Payment 1	On Booking	1	5%
Payment 2	11-Apr-25	2	10%
Payment 3	11-Nov-25	3	10%
Payment 4	11-Jun-26	4	10%
Payment 5	11-Jan-27	5	10%
Payment 6	11-Aug-27	6	5%
Handover	11-Mar-28	7	50%
	<u>MILESTONE DATES</u> CHANGE FOR EACH PHASE		100%



STARTING FROM AED 8.3 M

Unit Model	AED
4-bedroom inland villa	8.3M
5-bedroom inland villa	9.5M
5-bedroom canal villa	11.9M
6-bedroom canal villa	13.3M
6-bedroom side canal villa	12.9M



AVAILABILITY

Unit Model	Total Units	Avg GSA (SQM)
4-bedroom inland villa	40	481
5-bedroom inland villa	44	562
5-bedroom canal villa	17	571
6-bedroom canal villa	28	631
6-bedroom side canal villa	22	631

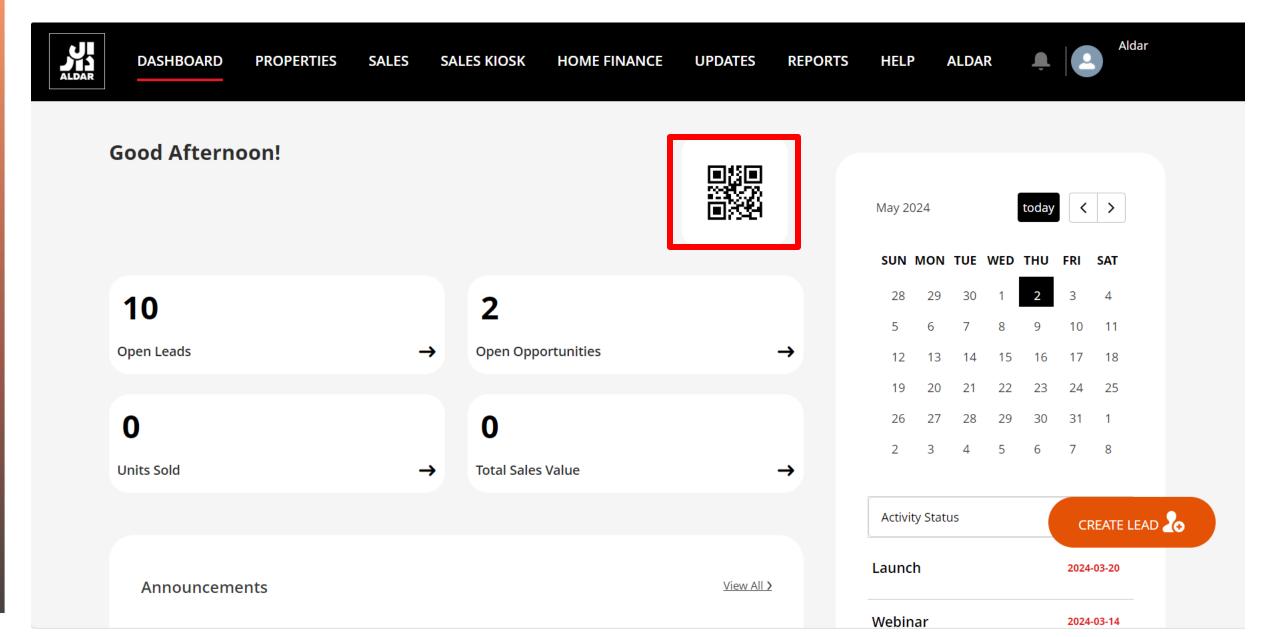




BROKER QR CODE/ UNIQUE ID

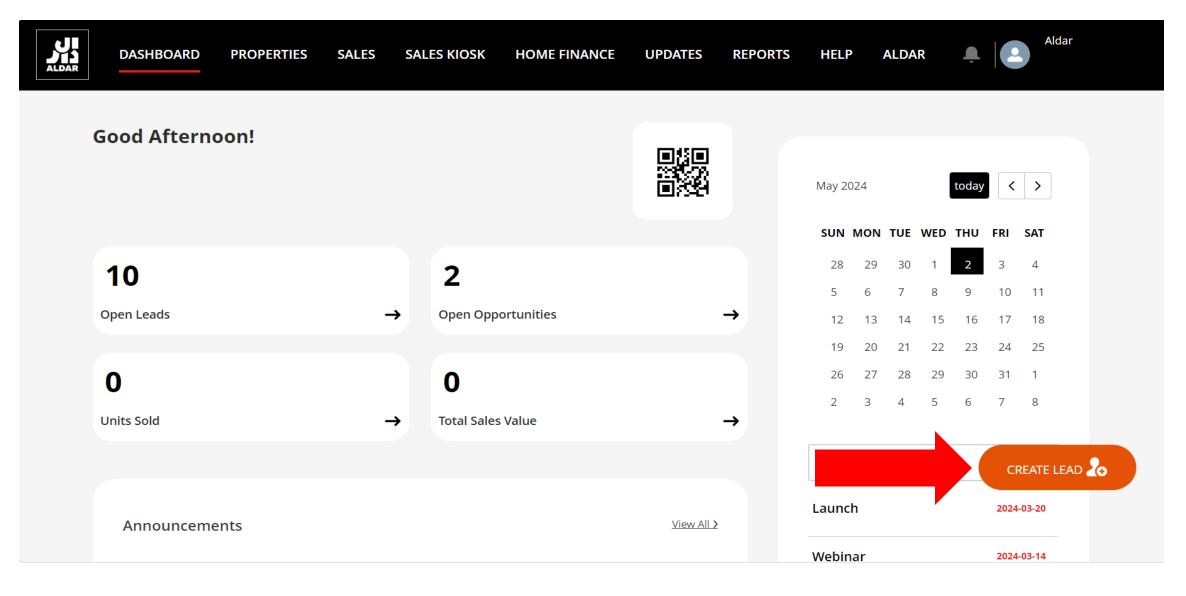
- It is mandatory for each agent to present their Unique ID along with QR code when attending Aldar Launch or Sales Center.
- The Unique ID is linked with the name of the agent and cannot be used by anyone else.
- Brokerage can register in Broker Portal only agents who are fully employed under their business license.

Brokers can view their QR Code/Unique ID on the Home Page of the Broker Portal.

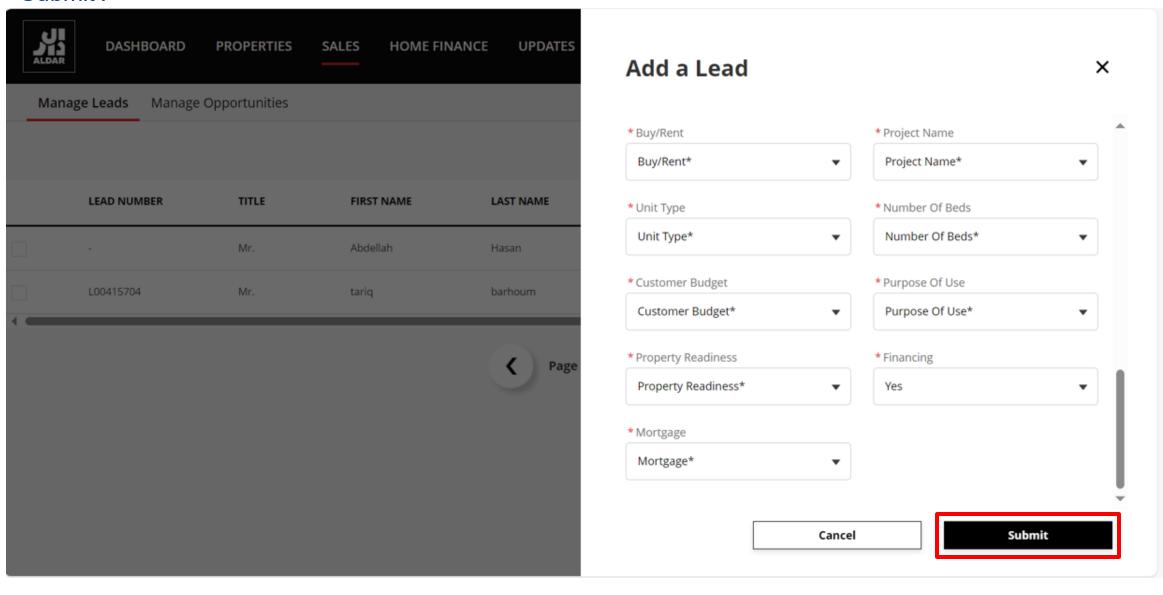




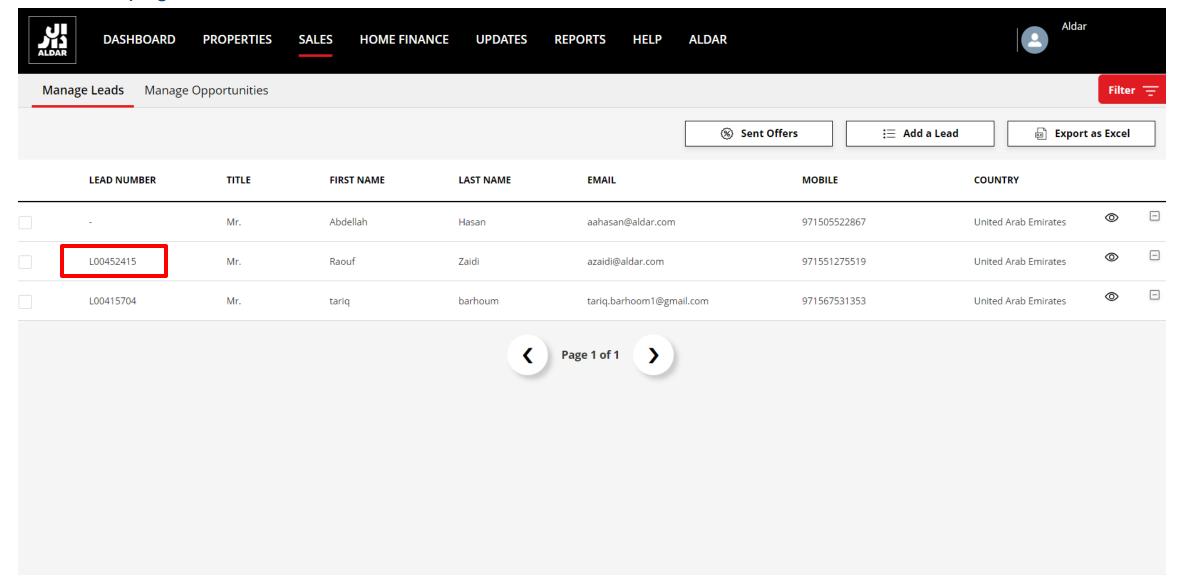
Once logged in to the Broker Portal, you will find the new "Create Lead" tab on the dashboard which will take you directly to the lead registration form page on the portal.



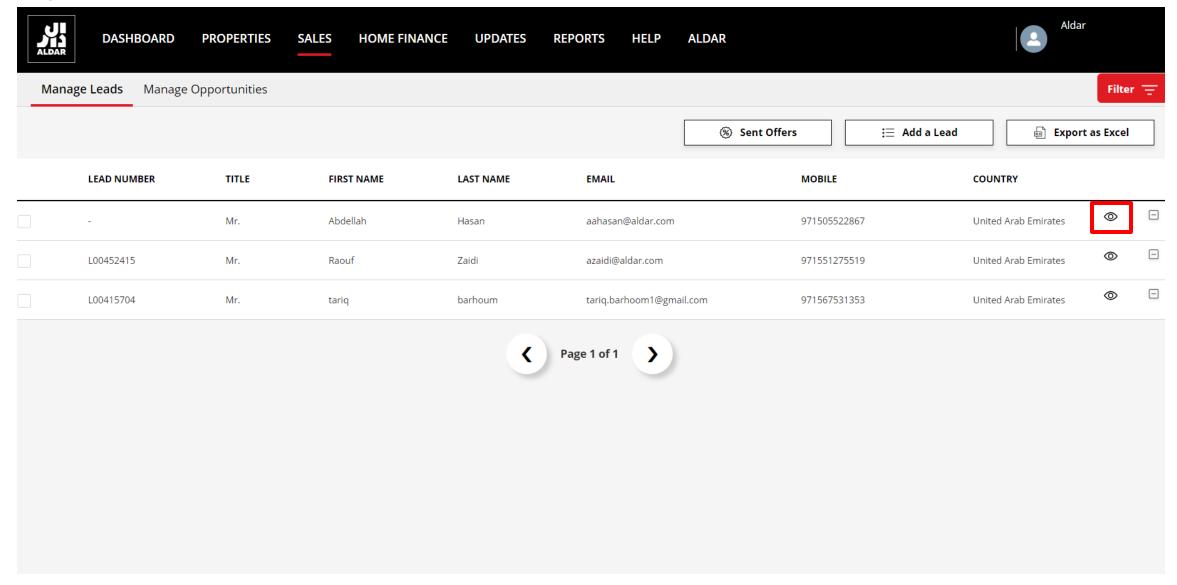
Fill in required Client details and click on 'Submit'.



After submission, the system assigns a unique Lead number for tracking on the lead overview page.



You can access the lead overview page by clicking on the 'Eye Icon'.



LEADS OVERVIEW

Agency Admins:

- 1. Can view all leads within their agency.
- 2. Cannot create client leads.

Sales Agents:

- 1. Can create client leads and generate lead numbers.
- 2. Access a list of leads they've created.
- 3. Book appointment slots through their agent portal account when the appointment system is live.

FAST TRACK PROCESS

Once the lead is created by the brokers on Broker Portal, respective customer will receive an automated email titled " Mandatory Aldar Digital Onboarding Process".

This email will guide them through updating personal information, uploading the necessary documents, and digitally signing KYC information in advance before entering the event venue to save the time and complete the onboarding process for booking the unit.

Fast Track Process Flow:

• Ensure that the lead is created with the customer's registered email address to enable completion of the Fast Track journey.

Resident Customers: Can register through UAE Pass.

International Customers: Need to complete the registration process with Fast Track using the email address registered with Aldar.

- After logging in, customers should complete personal details, address information, employment and wealth details, and upload all mandatory documents.
- Upon completion, a KYC document will be generated, which needs to be digitally signed on the same screen. This will conclude the Fast Track process, and the customer will receive confirmation email.

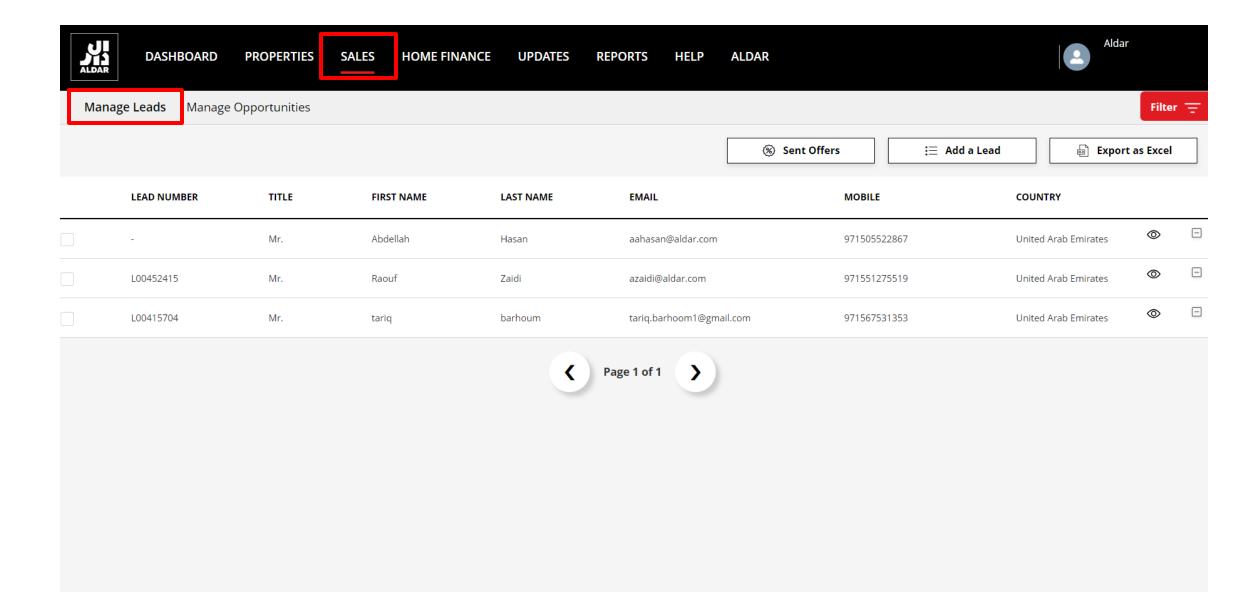
Document Checklist:

Ensure that your clients have uploaded all necessary documents and bring the originals to the sales venue for the booking process. The required documents include:

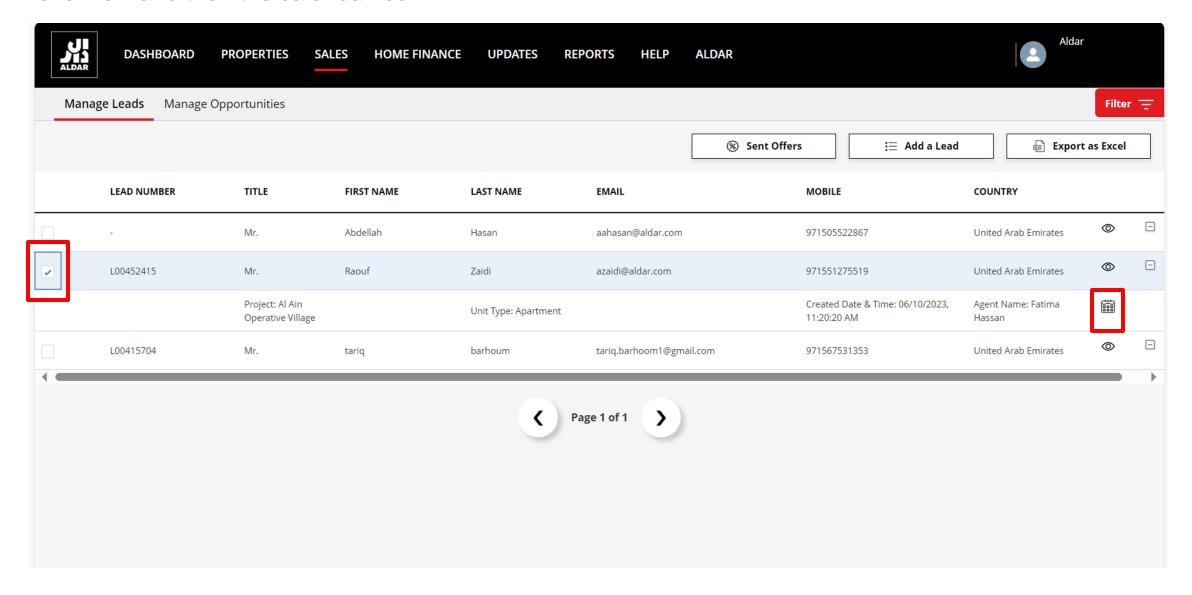
Original Passport
☐ Emirates ID (for residents only)
☐ Cheque Book/Credit Card
☐ Power of Attorney (if applicable)



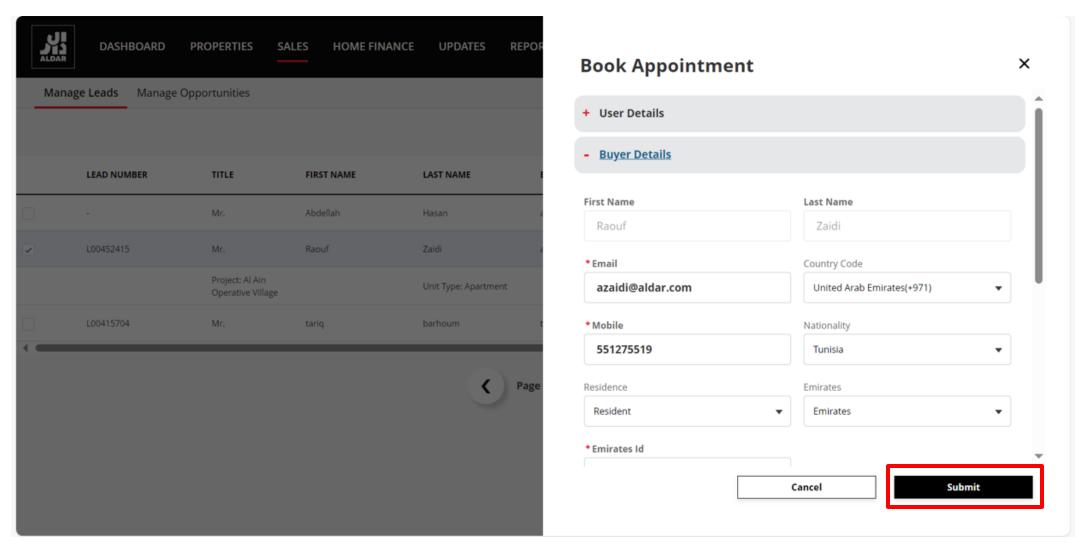
Once logged in, navigate to the "Sales" section and click on "Manage Leads."



Select the lead for whom you want to schedule an appointment. Click on the lead overview and then the calendar icon.



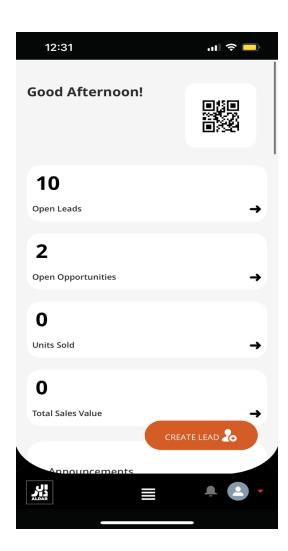
The appointment details will be auto-populated with agent and buyer information. To proceed, you'll only need to select the project, appointment location, date, and your preferred time slot then click on submit.



You can now conveniently Add Leads and Schedule Appointments using the Aldar Experts App on your phone, as previously announced.



Available on the App Store and Google Play



YAS RIVA- LAUNCH PROTOCOL

Appointments:

- Lead must be filled with the correct customer information and registered by the agent, not the Agency Admin.
- · Lead details should not contain third party or broker agency mobile number and email address as per the standard protocol.
- · Brokers must have the lead number at the time of booking.
- · Appointments are booked through the broker portal.
- · Brokers must book appointments according to their trade license.
- · Brokers must attend the venue on the time as per your appointment booking, early entry will not be allowed.
- Appointment slots booking is based on 'first come first serve'.
- Booked slot cannot be exchange or swapped with a different client.

Tokens:

- To receive a token at the venue the appointment QR code information must match the customer entering the venue.
- One token is equivalent to one customer, sales team will not accept transactions without the presentation of a token.

Dispute:

- If different brokers register same customer there will be no mediation who register first during launch period.
- Brokers or Buyers purchasing the units under their name cannot transfer or change the name unless registration is paid and processed as a
 resale.
- Make sure the customer has enough cheques to book the property, a transaction will not be accepted with a down payment only.
- Customers with UAE residency will be required to sign DDA form "Direct Debit Authorization form" to complete their purchase.
- Clients with UAE residency must have a working UAE PASS application.
- · Any non-compliance towards launch protocol will result in immediate suspension.

LAUNCH PROCESS & DOCUMENTS REQUIRED AT VENUE

When the Client is Present at the venue:

- Clients must present Appointment Confirmation email with QR code.
- Valid ID documents required for clients: Passport, Emirates ID, Visa (if applicable), or GCC ID for GCC nationals.
- For Company Bookings: Company Trade licenses, Power of Attorney (POA), and Valid NOC from the company authorizing a particular party.

When the Broker is representing the Client:

- Brokers must present QR Code and Client Appointment Confirmation email with QR code.
- Valid Authorization letter signed by the client.
- Valid ID documents required for both client and broker: Passport, Emirates ID, Visa (if applicable), or GCC ID.

Third Party Payment:

Required documents for third-party payments:

- Valid, duly signed NOC by the third-party payer.
- Passport/Emirates ID copy of the third-party payer.

UNIT BOOKING & PAYMENT PROTOCOL

Booking Process:

- Upon selection & booking of a unit in our system, the client will receive the "UNIT BOOKING FORM" which outlines the
 terms and conditions of the booking.
- The client can sign the form digitally through an online platform or provide a wet signature if preferred.

Payment Process:

On the launch day, the client is required to make the following payments:

- Down payment: 5%.
- Government fees: This includes the ADM fees.

Payment Methods:

Clients have the flexibility to choose from various payment methods:

- Cheque: Payment by cheque is accepted, subject to clearance.
- Credit card: Clients may use their credit card to make the payment.
- Online payment link: An online payment link will be provided for convenient and secure payment processing.





